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Craig Smith
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Dear Craig

***'Doing Business in South Africa'* – UK Export Finance letter of support**

I am writing to confirm that UK Export Finance (UKEF) will be contributing to the Institute of Export (IOE)'s *'Doing Business in South Africa'* guide in its hard copy and digital formats.

We are pleased to be working on this project with the IOE, which has been working for many years with British Embassies, High Commissions, Consulates and International Chambers of Commerce throughout the world. Their work has helped to identify efficient and effective methods for British-based companies to trade with, and invest in, opportunity-rich business markets.

The planned guide will provide a wide-ranging overview of how to do business in South Africa and is set to be a useful resource for businesses interested in this market. It will contain information on key market sectors and business opportunities, as well as useful contacts and links.

The *'Doing Business in South Africa'* guide, produced as a hard-copy brochure, online website and as a downloadable smartphone/tablet app, will be distributed in the UK through the IOE's network of 500+ distribution outlets, including the UK Export Finance UK-wide network of International Finance Advisers, UK Trade & Investment's International Trade Advisers, plus overseas British Chambers of Commerce, Trade Associations and industry governing bodies. Copies will also be available at relevant seminars, conferences, exhibitions and trade missions throughout 2016 and beyond.

We look forward to working with you to make this project a success.

Yours sincerely,

Mari Siciliano
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UK Export Finance is the operating name of the Export Credits Guarantee Department